

# Charter Price list: Winter from Nov 2011 to March 2012

Base : **GRAN CANARIA, PASITO BLANCO**

Prices in Euro/ Week , **cleaning** , vat and insurance included

Yacht	17. December 2011 till 06 January 2012 and 28. January till 02. March 2012	<b>OFFER</b> 26 november till 16 december 2011 from 07 till 27 January 2012	<b>One-Ways</b> <b>Mallorca - Gran Canaria</b> <b>and</b> <b>Gran Canaria - Mallorca</b>	
<b>Beneteau Oceanis 50 Family</b> <b>VALERIA 2 - 2011</b> 6 Cabins 12+1 persons, 4 heads	<b>2695 €</b>	<b>2.495 €</b>	<b>Mallorca - Gran Canaria</b> 06. - 24. November 2011 <b>3.395 €</b> <b>Gran Canaria - Mallorca</b> 04. - 22. March 2012 <b>2.495 €</b>	
<b>Bavaria 46 Cruiser</b> <b>TAO - 2008</b> 4 Cabins 8+1 persons, 2 heads	<b>2.495 €</b>	<b>2295 €</b>	<b>Mallorca - Gran Canaria</b> 06. - 24. November 2011 <b>3195 €</b> <b>Gran Canaria - Mallorca</b> 04. - 22. March 2012 <b>2.395 €</b>	
<b>Beneteau Océanis 43</b> <b>ENNA - 2008</b> 4 Cabins 8 + 2 persons, 2 heads	<b>2.295 €</b>	<b>1.995 €</b>	<b>Mallorca - Gran Canaria</b> 06. - 24. November 2011 <b>2.895 €</b> <b>Gran Canaria - Mallorca</b> 04. - 22. March 2012 <b>2.295 €</b>	
<b>Beneteau Océanis 40</b> <b>SARAH - 2009</b> 3 Cabins 6 + 2 persons, 2 heads Bowthruster.	<b>1995 €</b>	<b>1.795 €</b>	<b>Mallorca - Gran Canaria</b> 06. - 24. November 2011 <b>2.700 €</b> <b>Gran Canaria - Mallorca</b> 04. - 22. March 2012 <b>2.100 €</b>	
<b>Beneteau Océanis 40</b> <b>ICARO - 2009</b> 3 Cabins 6 + 2 persons, 2 heads	<b>1995 €</b>	<b>1.795 €</b>	<b>Mallorca - Gran Canaria</b> 06. - 24. November 2011 <b>2.700 €</b> <b>Gran Canaria - Mallorca</b> 04. - 22. March 2012 <b>2.100 €</b>	

**Check-in:** At the Base! - Saturday 5 PM - or earlier, if the yacht is ready for boarding.

**Check-out:** Friday until 5 PM at the base with filled up diesel deposit. Overnight possibility on board until Saturday 8.30 AM

**Security deposit: On the spot the client can choose between:**

- 2500 €** by Visa- or MasterCard/ Eurocard.
- Or You may choose the Yacht Damage Waiver 150 € (non refundable and to be paid in cash). Upon availability. By contracting the yacht damage waiver the security deposit will be **reduced to 390 €**

Please note: The damage weaver can not be contracted for one-way-charters

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**Included in the price:** dinghy, EPIRB, RADAR, radar transponder, autopilot, GPS-plotter with chartchip, bimini top, sprayhood, mooring fees **at checkin- out**, filled diesel (to return full)and outborder , Full water deposits and gas bottles. Furling genoa, anchor windlass, complete electronics, VHF, SSB radio or Thuraya satellite phone,

**CLEANING\* :** The price includes the obligatory final cleaning which is payable at the charter base during the check-in.

All discounts are calculated on base of the charter price LESS the cleaning.

The agency's commission is calculated from the charter price LESS the cleaning.

**CLEANING:            2-3 CABINS: 100 €            4 CABINS:120 €            5 CABINS AND CATAS: 130 €**

### Optionals (to be paid on the spot in cash):

#### Outboard engine: 60 €

Skipper (optional): 150 € / day + provisioning

Bedlinen: 10 €/ kit

(mandatory, if the crew does not provide their own bedsheets – with own sleepingbag only 1 bedsheet is mandatory: 5 €)

Large bath towel: 5€.

**Transfer:** The easiest way is to take a local taxi.

### Discounts

Early booking before **31<sup>st</sup> of July 2011:**            10%            Boat show discount: 5 %            2 or more yachts: -5%

Viva Charter repeater clients: 5%            2-week-charter: -5 %            3 or more week-charter: -10%

(Please note, that we let a maximum discount of 10% + 5%)