

SPAIN

Palma de Mallorca



10% early booking discount until 31.01.2011, or 6 months before departure

Bestsail - NautiKonrad S.L.U. - Palma de Mallorca

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 04.05.		05.05. - 15.06.		16.06. - 03.08.		04.08. - 24.08.	Deposit	
				06.10. - 28.12.		29.09. - 05.10.		25.08. - 28.09.				
Currency (Price per week)				€	CHF	€	CHF	€	CHF	€	€	
Sun Od. 54 DS	5	10+2	07	4.700	5.875	5.500	6.875	6.190	7.738	7.090	8.863	2.000
Bavaria 50 a	5	10+1	08	3.320	4.150	3.990	4.988	4.390	5.488	5.690	7.113	2.000
Bavaria 50 b	5	10+1	06	3.020	3.775	3.820	4.775	4.120	5.150	5.490	6.863	2.000
Bavaria 50 d	5	10+1	05	2.830	3.538	3.520	4.400	4.020	5.025	5.290	6.613	2.000
Sun Odyssey 49	4	8+2	04	2.490	3.113	3.260	4.075	3.460	4.325	4.110	5.138	2.000
Bavaria 49	5	10+2	04	2.560	3.200	3.350	4.188	3.750	4.688	4.890	6.113	2.000
Bavaria 46 Cruiser c	4	8+1	08	2.590	3.238	3.360	4.200	3.540	4.425	4.110	5.138	2.000
Bav. 46 Cr. b	4	8+1	08	2.590	3.238	3.360	4.200	3.540	4.425	4.110	5.138	2.000
Bavaria 44 Vision	3	6+1	08	2.100	2.625	2.750	3.438	2.980	3.725	3.440	4.300	2.000
Cyclades 43.4	4	8+1	07	2.190	2.738	2.990	3.738	3.150	3.938	3.690	4.613	2.000
Bav.40 Vision	3	6	07	1.900	2.375	2.350	2.938	2.750	3.438	3.230	4.038	2.000
Bavaria 39 a	3	6+1	06	1.550	1.938	2.350	2.938	2.570	3.213	2.990	3.738	2.000
catamarans												
Lagoon 500**	5	10	09	6.990	8.738	8.900	11.125	9.900	12.375	10.900	13.625	4.000
Orana 44	3+1	7+1	09	2.690	3.363	4.190	5.238	4.780	5.975	6.190	7.738	4.000

Included: GPS-plotter, autopilot, el. windlass, furling main (except catamaran full battened), bedding + linen, towels (1/person), diesel-heating on all Bav 50, 49, 46, 40 Vi, 39, SO54, bow thrust on Bav 50, 49, 46 + 44V, SO 54, radar on Lagoon 500, Bavaria 49, SO54, 46c, generator on Bav 50 a + Lag 500, endcleaning is included in above prices, has to be paid on spot at check-in. discounts are only calculated with prices reduced by endcleaning

(3cab. €125, 4 cab. €135, 5 cab. €145, SO54 €170, Cat: €260), harbour fees in home port

Options: Skipper/Hostess €160/day+prov., blister: €130/week, SO54 €160/week, Cabrera permit on request €10,-, outboarder (with 1x fuel) €75.

Discounts: 2 weeks: 7%, 3 weeks: 12%, repeater: 5%, Max: 17% (2 or 3 weeks), otherwise 15%.

Check-In/Check-Out: Saturday 4pm (earlier on request) / Friday until 5pm+night on board until 8am.

Deposit / franchise: To be deposited on spot via Visa-/Master-/Eurocard or in cash.

Damage waiver: payable with the contract: monohull €149/charter, cat €290; to be deposited on spot: rest caution €250.

Transfer (single): taxi recommended.

Shopping possibility: Shopping center open Mo-Sat until 10pm, closed on Sundays, supermarket close to base (0,5 miles), open Mo-Sat until 8pm, closed on Sundays.

Provisioning: recommended, list on request.

Languages spoken at base: German, English, Spanish, French, Italian, Dutch

additional informations: **Lagoon 500 only + Skipper (eventually bareboat depending on experience)